



Nils af Winklerfelt

Master Mariner & MBA Business and System Dev.

Targeting as a business consultant

Business plans-from vision to implementation
Strategy and Business Development
Competence includes skills strategies, skills analysis and implementation, and procurement
Chief business simulation with various business games
EU project from application to implementation
Project management / business development projects
Directorships / Business Coaching

Education and skills

Master Mariner 120 points
Law and International Marketing 20 points. Malmo International Maritime School
Master of Business Administration
Business Studies with organization and systems theory / systems 140 points with a degree from Stockholm University and DSV in Kista in Stockholm.
Shorter courses in project management, sales, systems development, business skills, Managerial training at Ashridge Management School in London.
Business coach / THE, The human element, Phase 1, 2

Short about me and my values

In most companies and organizations need arises for additional resources in the form of external knowledge and experience with a temporary commitment. I'm such a resource enhancement that can deliver fast results with internal locks or limited resources prevent or slow the development or change. I am MBA and systems developers, former sea captain with a strong results orientation.

"A sailor does not ask for wind, he learns to sail." Like a sailor and sea captain for many years, I have learned that professional knowledge, experience and personal responsibility is the foundation needed to get up to the given goals. On the lake, one cannot question the leadership, therefore the leader know what he's doing. It is an approach that is equally suited to country and can be used in all situations in companies and organizations in the development and change. I want to share with you my accumulated knowledge and experience and the personal characteristics that can be utilized by a client. My strengths are great personal integrity, independence, transparency, strong drive, results orientation, high work capacity, curiosity, wide range and expertise across multiple disciplines and industries.

I have the ability to work with a global perspective, seeing the usefulness of functional networks and is a humble person with humanistic values. My coworkers and managers describe myself as a good leader, easy to work with and eager to achieve results.

values

Respect - for the task and everyone involved, and for minorities and other cultures
Responsibility - promise or threaten no more than you are prepared to implement
Honesty - in general, but especially with negative information to clients and colleagues
Clarity - what, how and to whom questions should be clear assignments and projects
Professionalism - all parties should make a good deal

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